



**Cost to benefit ratio
of an exhaust heat recovery system
on a long haul truck**

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Exoès at a glance

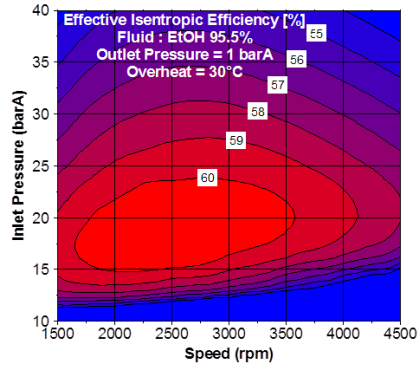


Our skills

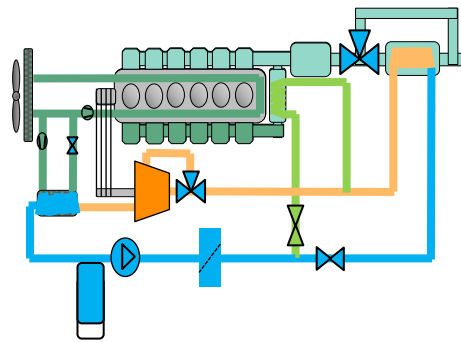
EXOES is an engineering company providing its customers with:



Prototypes



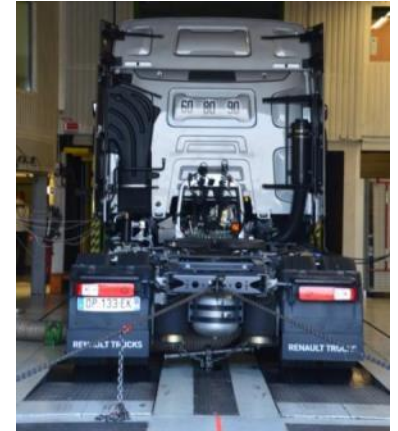
Calibrated Simulation



System design



Test rigs

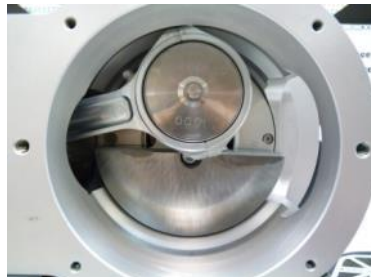


Vehicle integration

Prototype technologies:



Swashplate



Crankshaft



Scroll



Valvetrain



Pump

Experienced in demo-vehicles

References:



Demotruck:

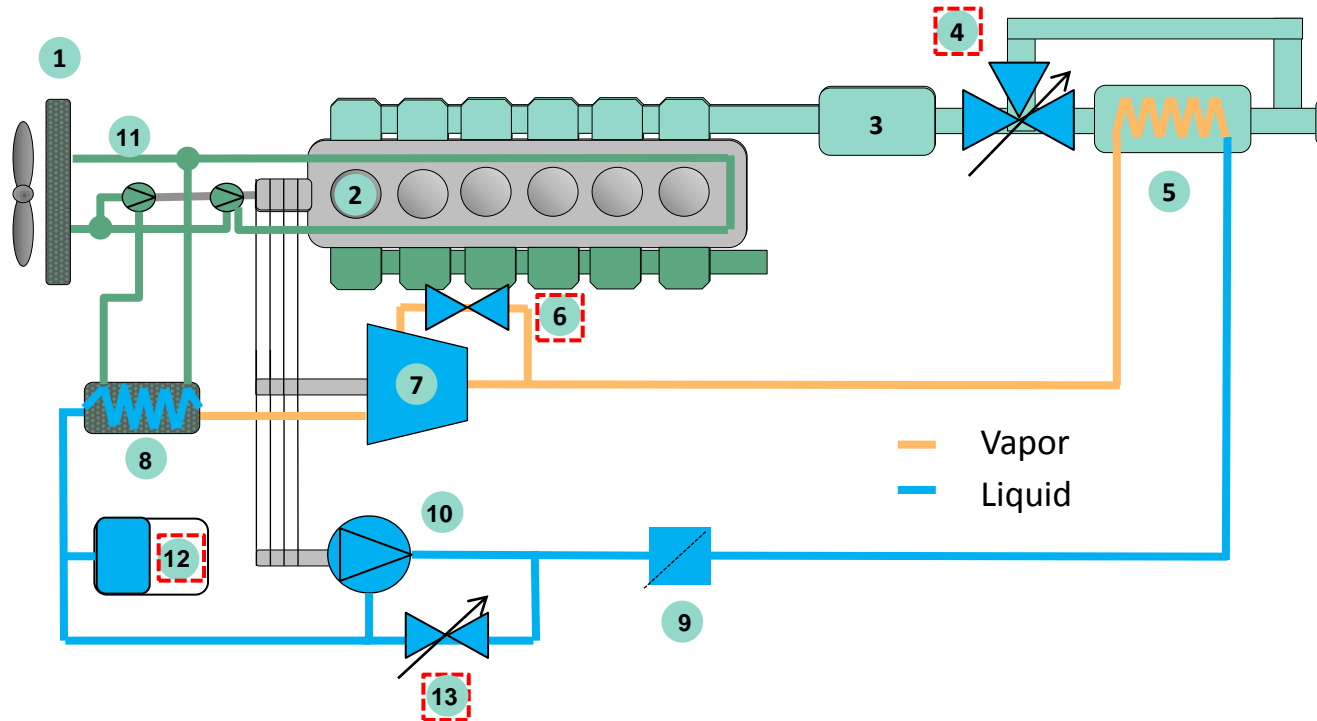
- EXOES, Renault-Trucks and Faurecia
- a 2-year program
- Waste heat recovery
- Integration of an EXOES expander
- Real life driving and roller test bench

**Is there a business case
for WHR on long haul trucks ?**



Exhaust heat recovery typical layout

- Heavy commercial vehicles – typical class 8 truck
- Focus on exhaust heat recovery only
- Ethanol based working media



- 1: Main radiator
- 2: ICE
- 3: After-treatment
- 4: Exhaust bypass valve
- 5: Exhaust evaporator
- 6: Expander Bypass valve
- 7: EVE - Expander
- 8: Condenser
- 9: Filter
- 10: Feed pump
- 11: Cooling pump
- 12: Expansion vessel
- 13: Control valve
- ☐ → to be controlled

Challenges for the ORC

➤ Ethanol bottoming Rankine cycles are facing the following challenges to enter OEM development programs:

➤ **Safety case**

- Flammable working fluid
- Extensive risk analysis done by TÜV SÜD / FPT for IVECO
- System supplier or OEM responsibility

➤ **Business case**

- Ratio cost / benefit
- Prove the fuel savings
- Reduce the component and integration costs

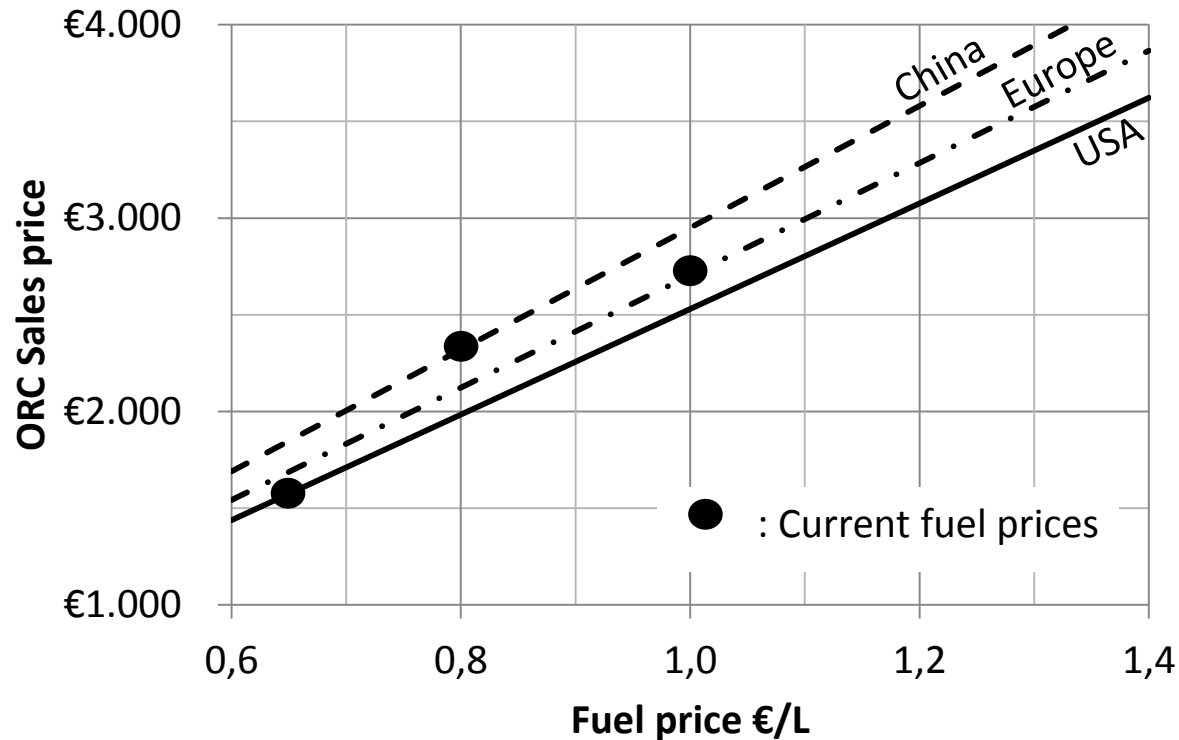
➤ **Durability case**

- Prove the component reliability
- Alcoholate corrosion
- Fluid ageing: lubricant and ethanol breakdown

Target cost of the system

➤ Link between payback time, fuel saving and system cost

Sales price of the ORC system for a 2-year payback assuming 3% fuel saving



➤ Assumptions:

	Europe	USA	China	Unit
Mileage	130,000	110,000	150,000	km/y
Fuel	1	0.65	0.8	€/L
Consumption	35	44	35*	L/100km
ORC Maintenance	100	100	100	€/y

*: projected in 2025 with new regulation implementation

Our costing method

➤ Costing method applied by Exoès supported by external cost killers:

Part cost

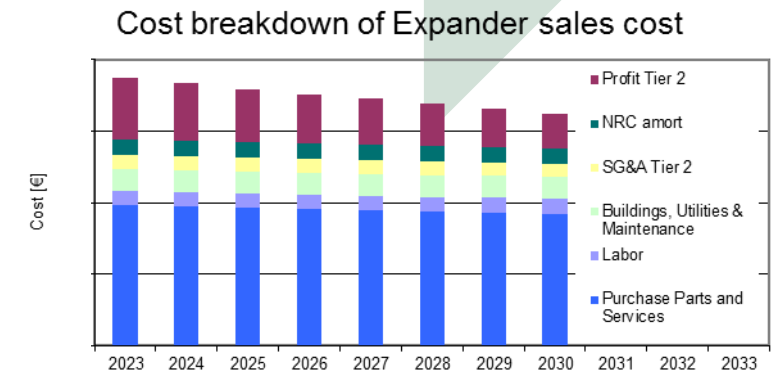
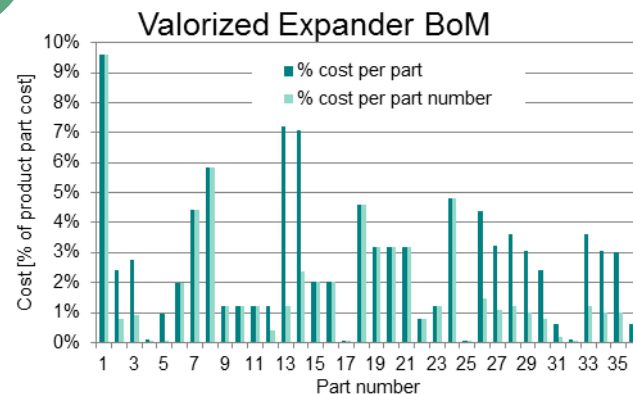
- Bill-of-materials
- Detailed cost on 20% of parts that make 80% of costs
- Simplified estimation of 80% of references
- Make/Buy strategy

Assembly cost

- Assembly process
- Factory and assembly line

Sales cost

- R&D cost depreciation
- DCF for profit



Manufacturing scheme

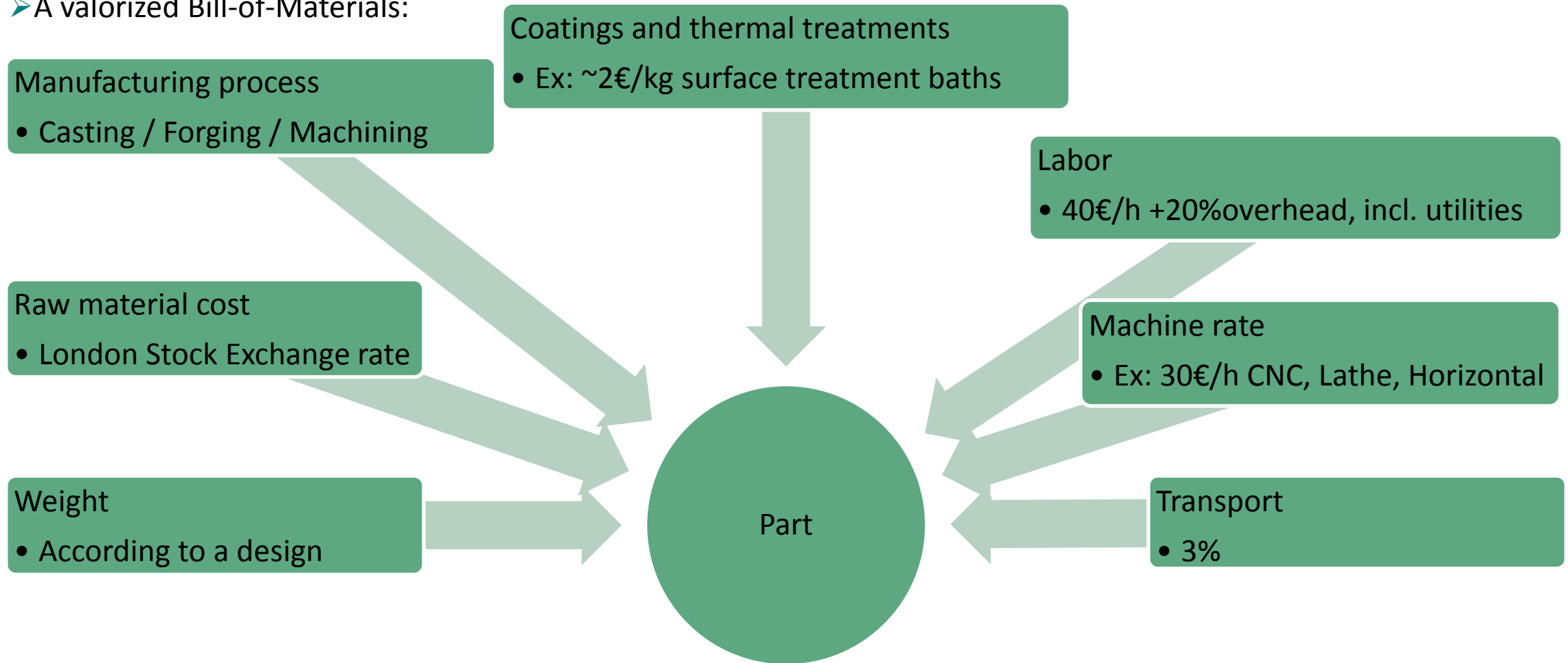
➤ Sales scenario:

	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8
Sales per year (unit/y)	5 000	10 000	15 000	25 000	32 500	42 500	52 500	67 500
Cumulated sales (units)	5 000	15 000	30 000	55 000	87 500	130 000	182 500	250 000

- Relatively low volumes. It implies as little investment as possible:
- 100% buy strategy (Tier1s buy parts and “only” assembles them)
 - No fully-automated assembly lines

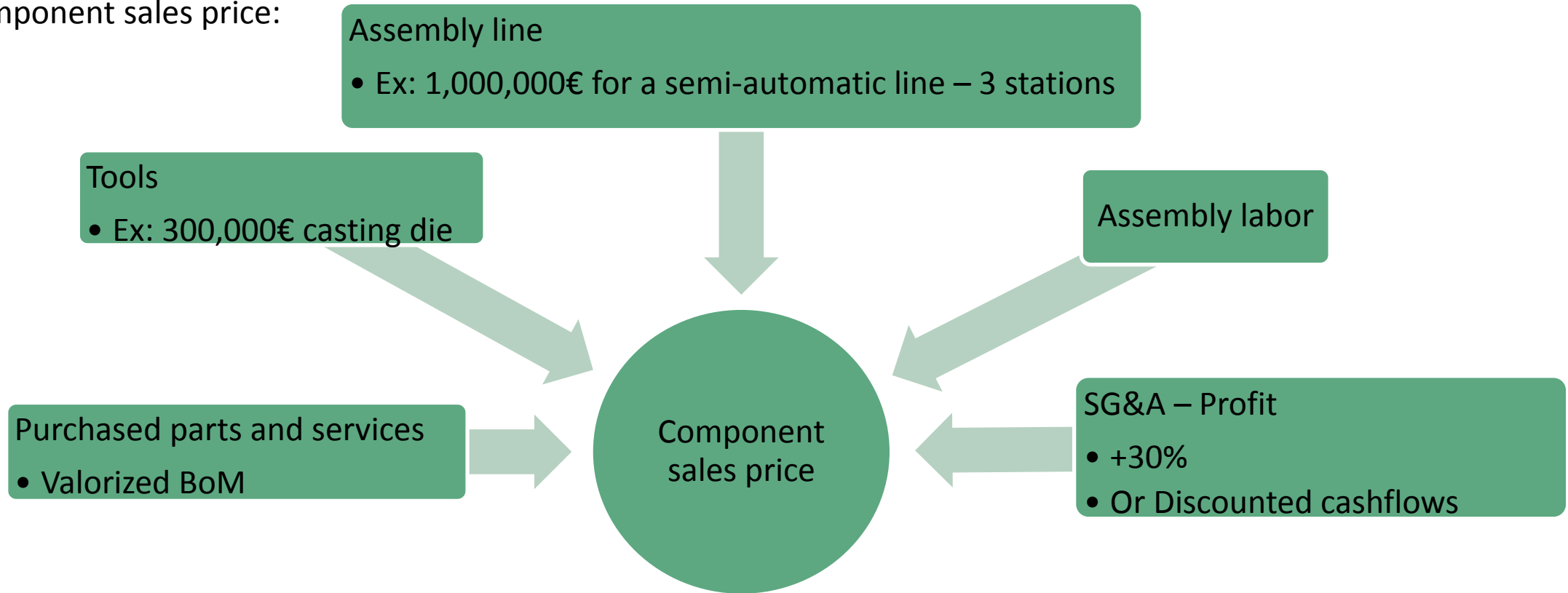
Built-up of a valorized BoM

➤ A valorized Bill-of-Materials:



Built-up of the system cost

➤ Component sales price:



➤ System sales price:

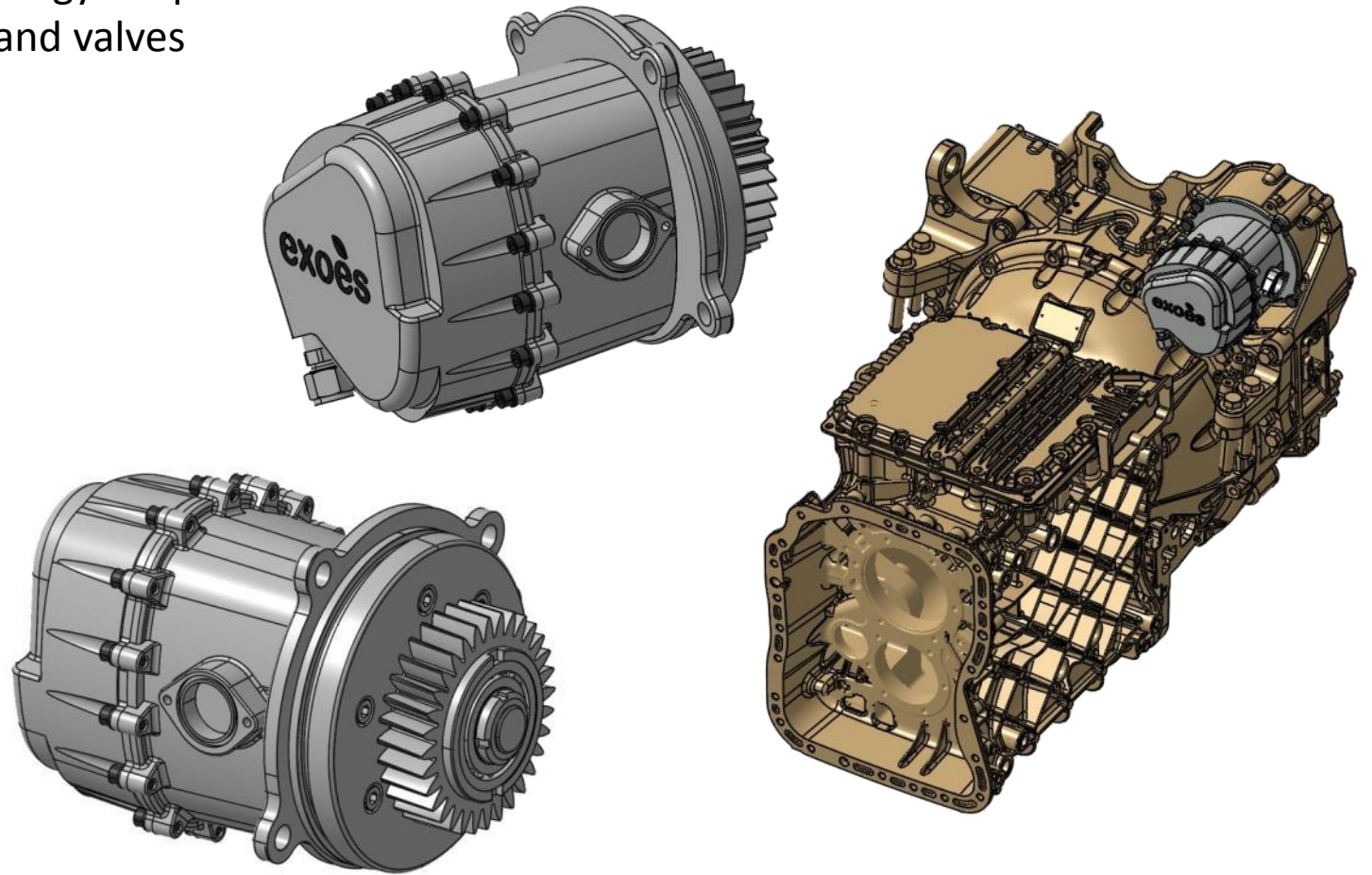
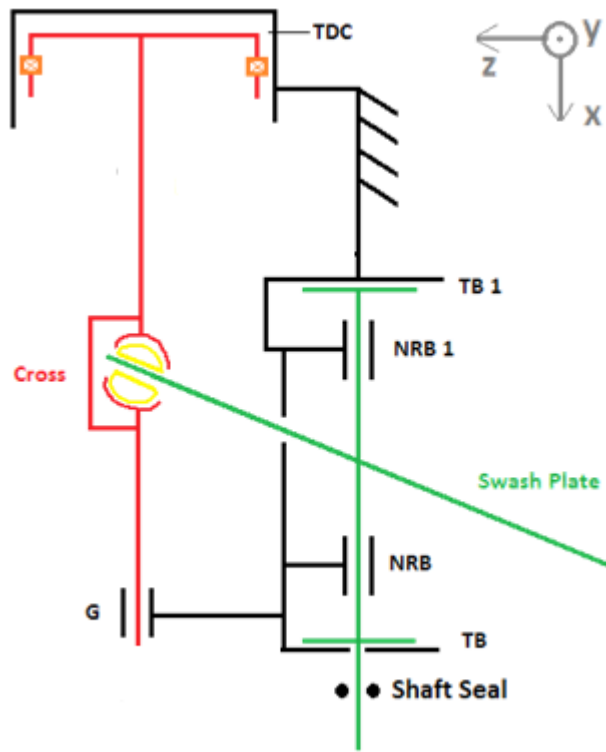
- sum of components + OEM margin (+80%)

Expander design and cost



Exoès piston expander technology

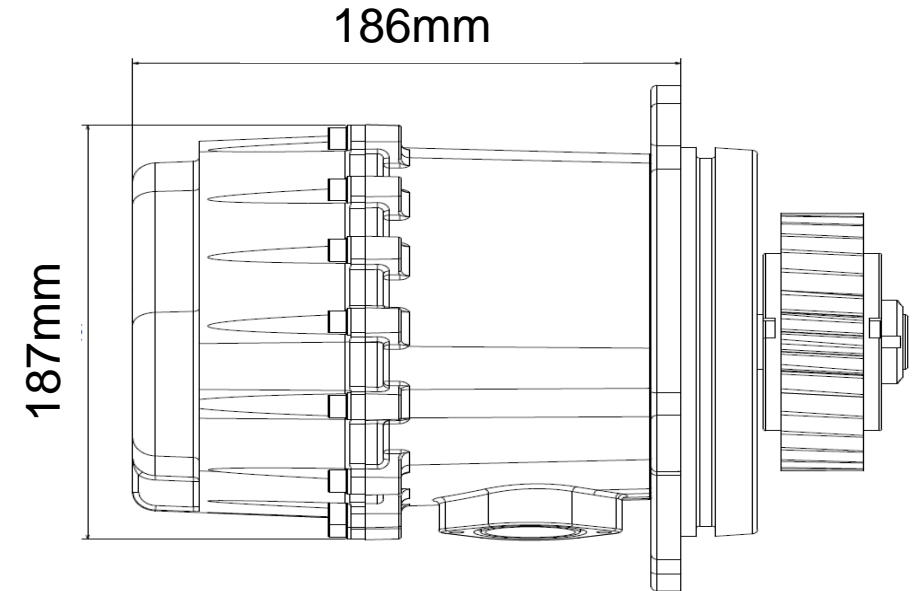
- EVE-T2: Single acting swashplate technology – 3 pistons
- Inlet poppet valves, and exhaust ports and valves



Expander Datasheet



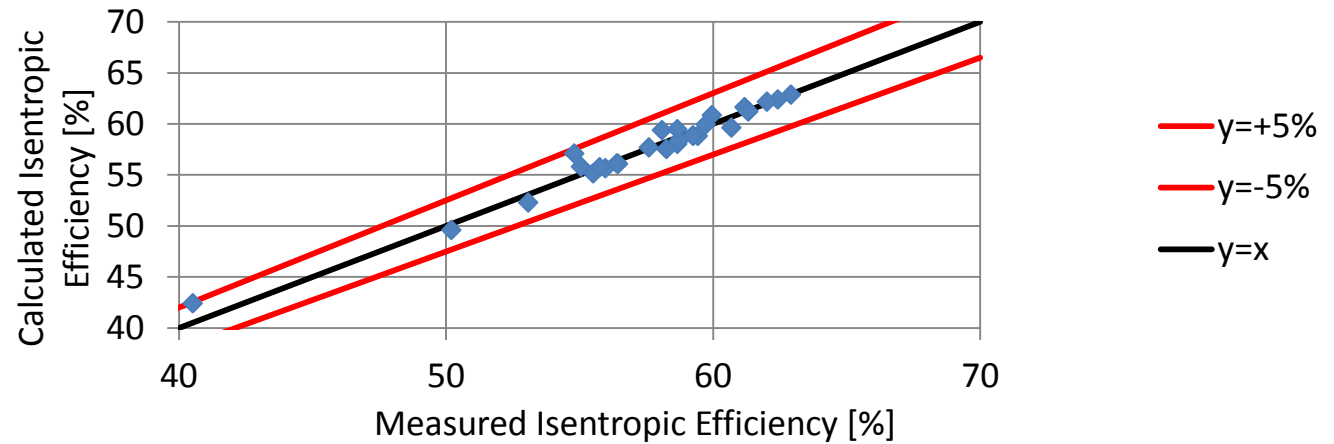
	EVE-T2
Speed range	1,000 - 4,530 RPM
Shaft power range	<12 kW
Eff. Is. efficiency range	Typ. 55 - 65%
Size	< D200xL200mm
Weight without coupling	15kg
Oil circulation rate	Typ. 10%
Outlet pressures	1 - 4barA
Inlet pressures	<40 barA
Nominal pressure ratio	15 – 20 for ethanol
Nominal gear ratio	1.5 – 2.5 for trucks
Transmission	Freewheel
Bypass valve	Integrated



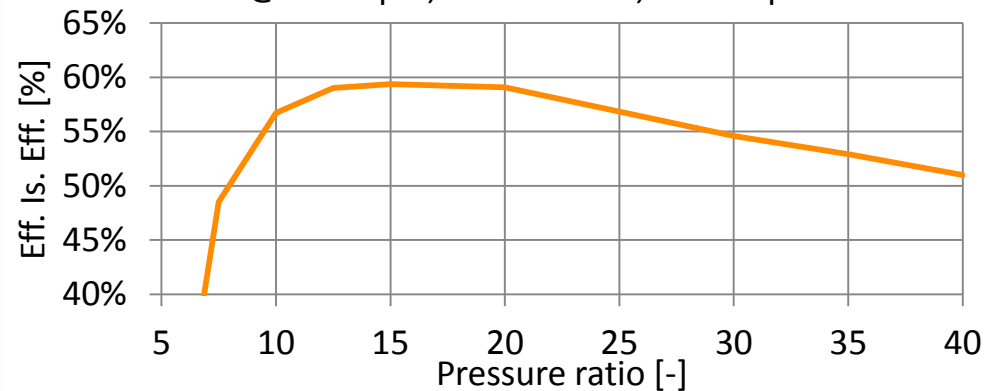
Expander tests and model calibration



Effective Isentropic Efficiency measured* vs calculated



Effective Isentropic Efficiency comparison
@ 2000rpm, 1barA outlet, 30°C superheat



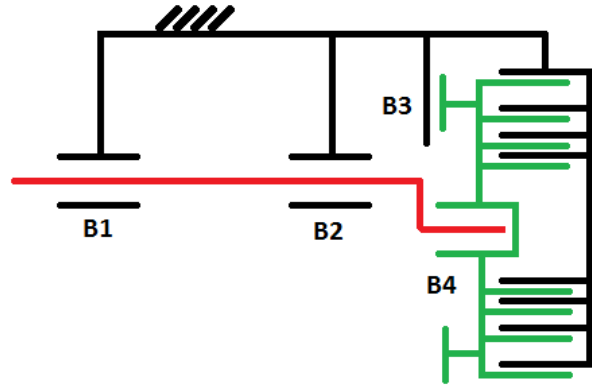
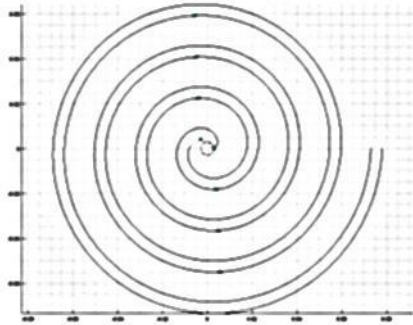
Effective isentropic efficiency:

$$\eta_{eff,is} = \frac{\dot{W}_{shaft}}{\dot{M}(h_{in} - h_{out,is})}$$

*Measured = calculated based on measured values

Future expander generation

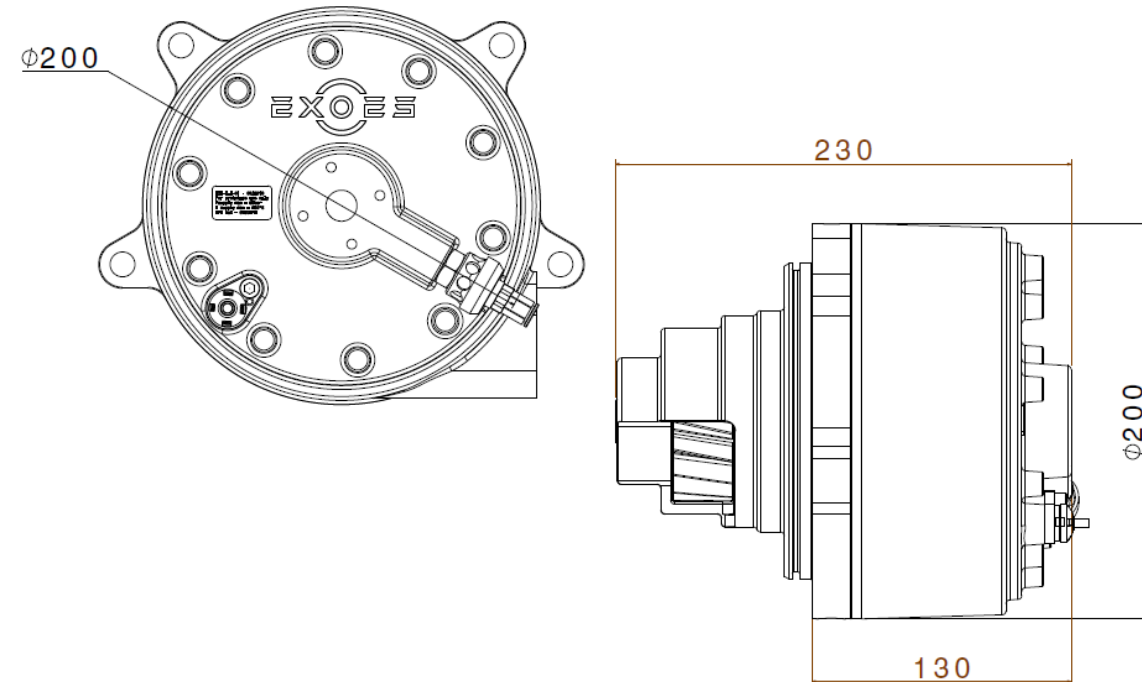
➤ Compliant Scroll – Volume ratio 4.6 – Capacity 139cm³



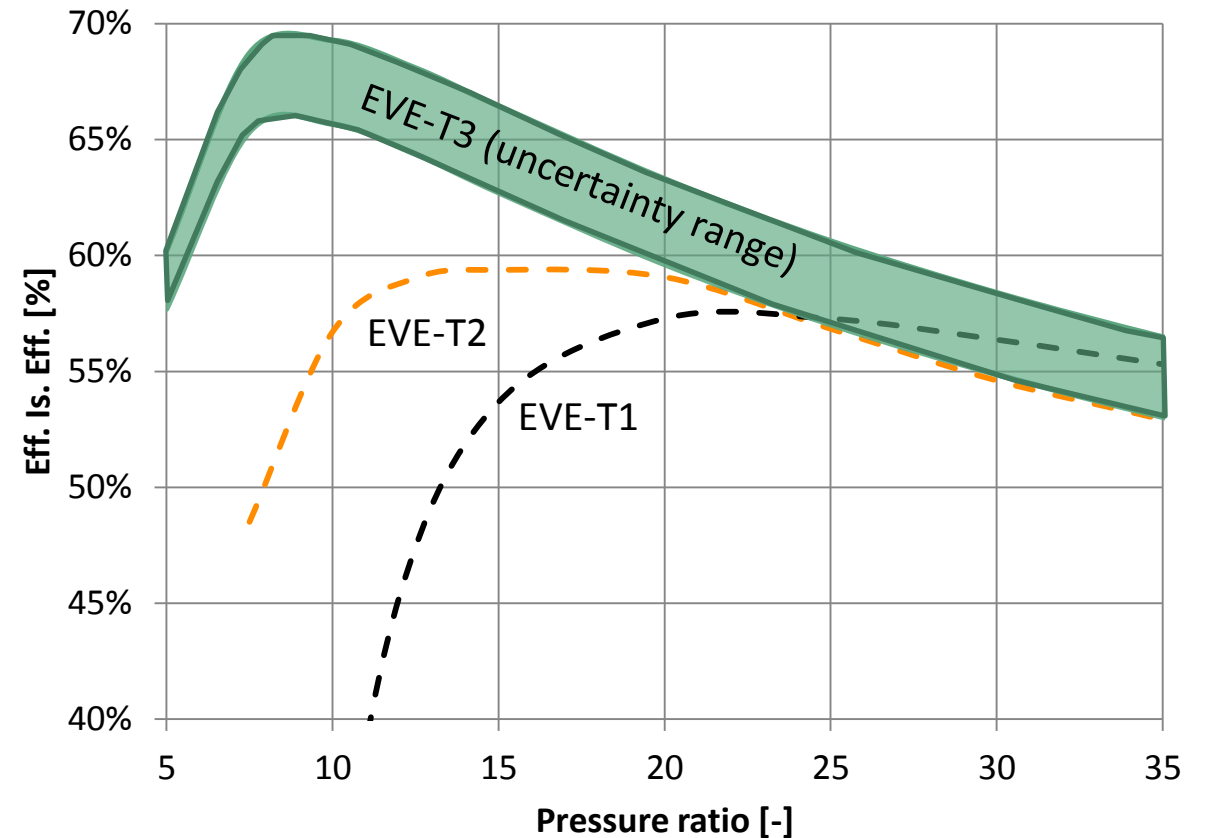
	EVE-T2 - piston	EVE-T3 - scroll
Speed range (RPM)	1,000 - 4,530	1,000 – 6,000
Shaft power range	<12 kW	<15 kW
Eff. Is. efficiency range	Typ. 55 - 65%	Typ. 60 - 75%
Size	< D200xL200mm	< D200xL130mm
Weight w/o coupling	15kg	16kg
Oil circulation rate	Typ. 10%	Typ. 5%

Efficiency & cost forecast

- Higher efficiency expected
- Projected cost for 50,000 pcs/year
 - 350€ ±50€ sold to OEM



Efficiency comparison with Ethanol 95.5%mass
@ 2000rpm, 1bar outlet, 30°C superheat (EVE-T1 and T2)
@ 3600rpm, 1bar outlet, 20°C superheat (EVE-T3)



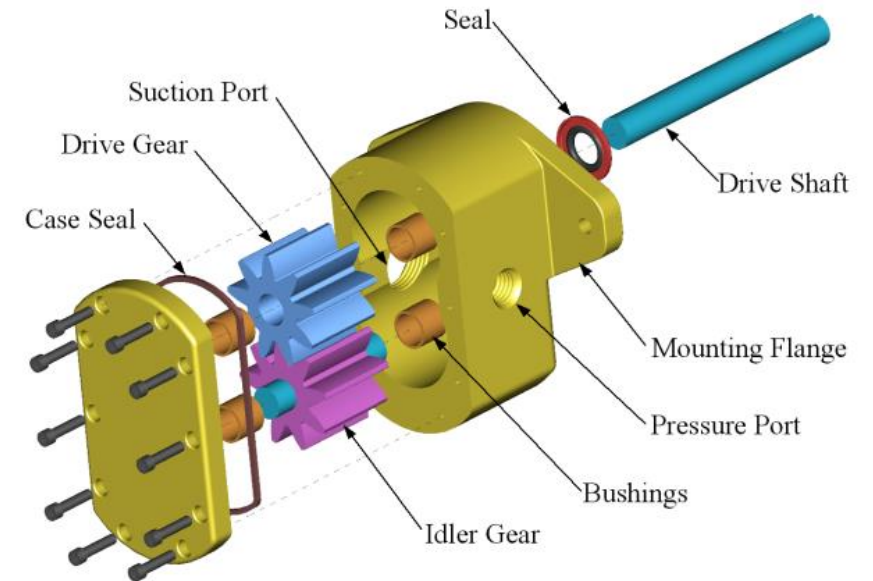
Pump design and cost



Pump Datasheet



	PHP-T1
Speed range	750 – 6,000 RPM
Max flow	7 L/min
Fluid	Ethanol – Water mixtures
Size	D100mm x L200mm
Weight	<5kg
Required subcooling	~5°C
Inlet pressure	1 – 4 barA
Outlet pressure	<40 barA
Optional : motor	24Vdc Electric motor integrated Communication: CAN
Other options:	Filter Relief valve Pressure & Temperature sensors

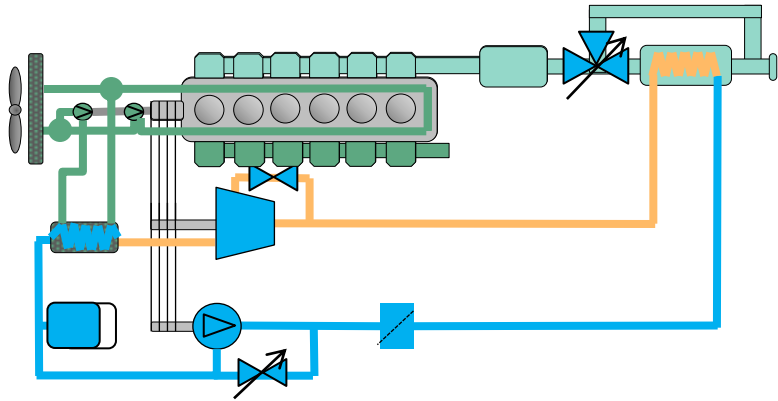


Conclusion



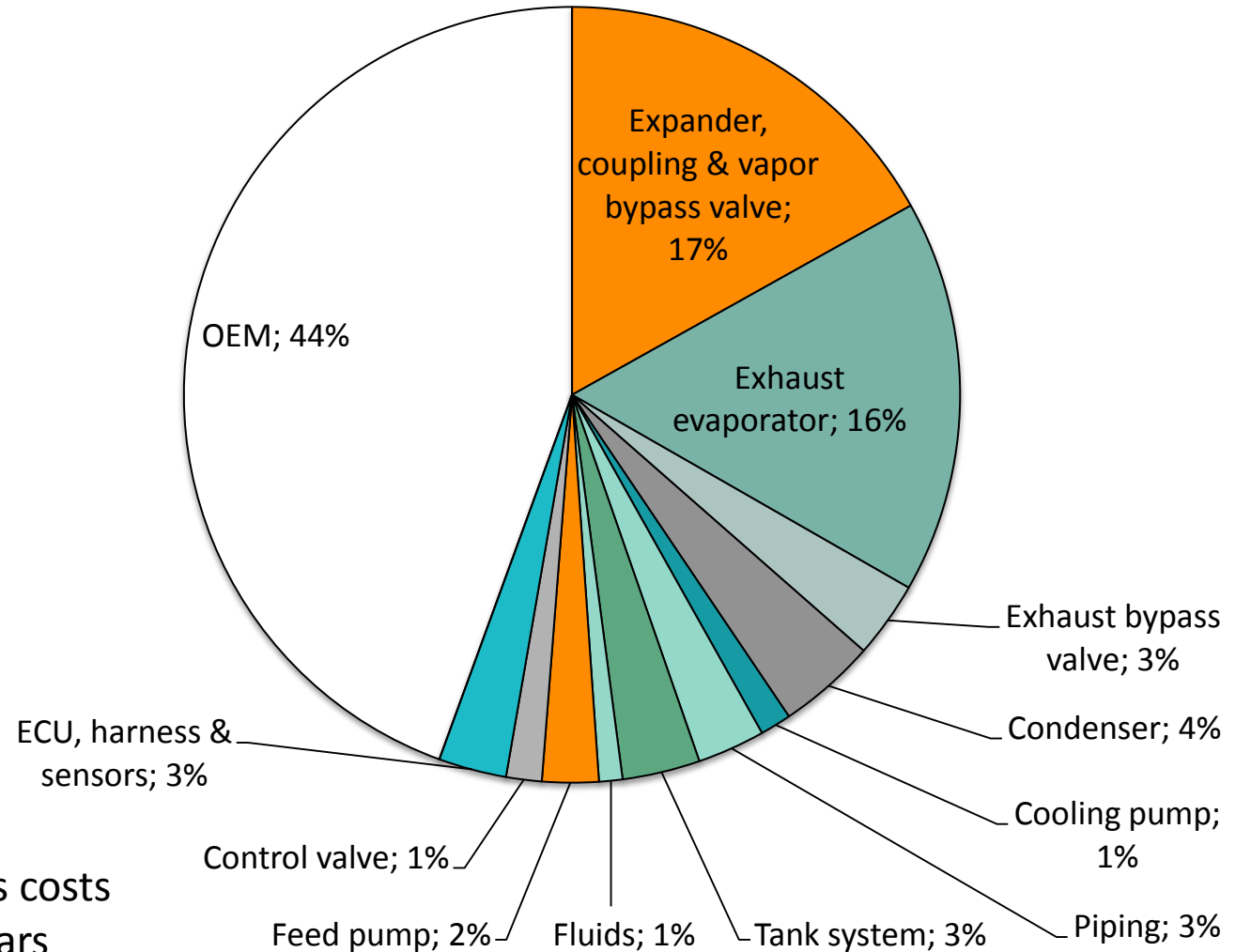
Estimated system price

➤ Estimated sales price: 2,700€ (± 300€)



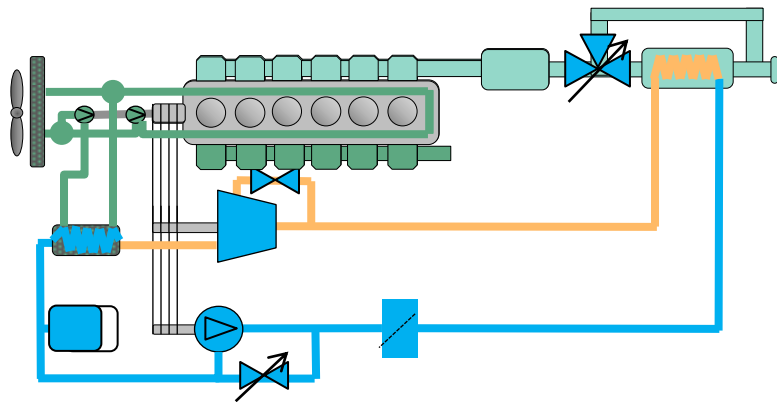
➤ Some assumptions:

- Exhaust WHR (No EGR recovery)
- Radiator carried over
- Mechanical feed pump
- Mechanical coupling of expander
- OEM costs and profit = 80% of components costs
- ~50,000 unit/year; 250,000 units over 8 years



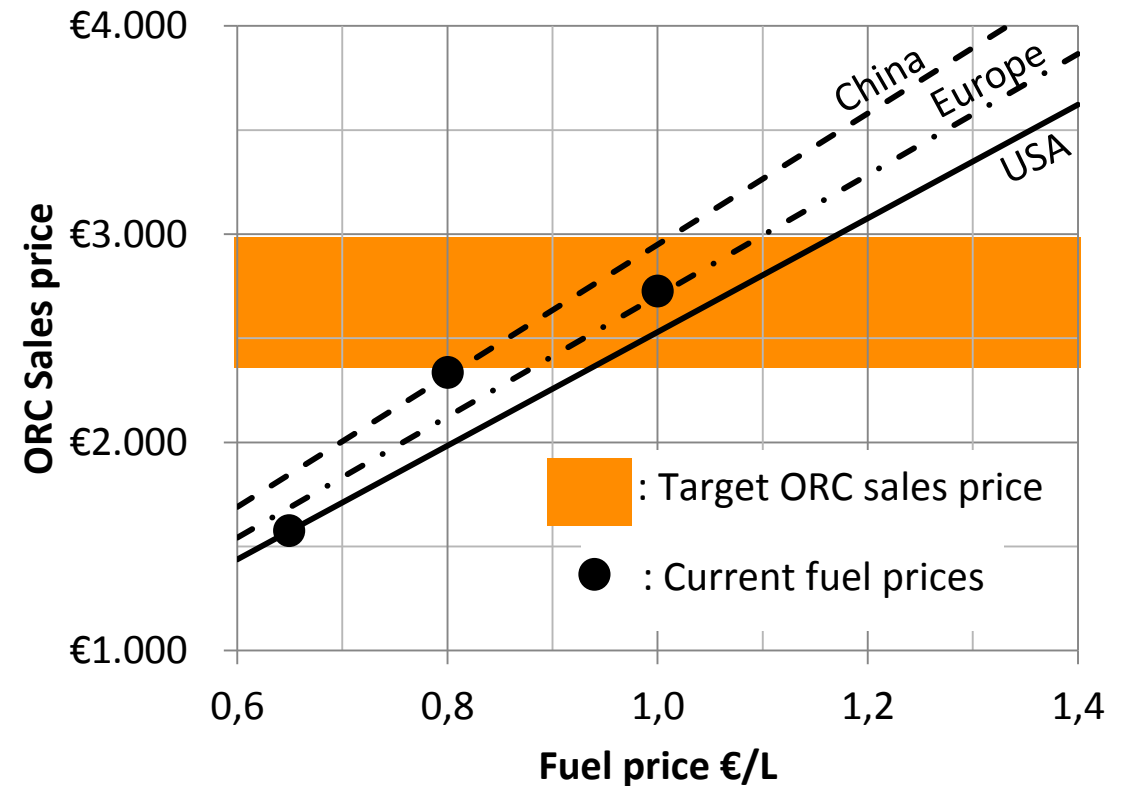
Business case

- Fuel savings:
 - measured on demovehicle – 11L SCR only engine – 40-ton truck
 - between 2.75 to 3% according to driving cycle
 - Paper to come with detailed results



- Valid business case (at least in Europe)

Sales price of the ORC system for a 2-year payback assuming 3% fuel saving



Thank you for your attention

