

## COMPANY PRESENTATION

MILANO, 12/09/2017









Italian firm with seat in Verona, Italy

Specialized in the manufacture of ORC modules to produce electricity from low temperature (T≥86°C) heat sources

Designs, develops and manufactures its own ORC modules having electric outputs from 30 to 550 kW<sub>E</sub> and mounted on a self-supporting, self contained frame ("skid")

Can supply flange-to flange systems, customized /full custom systems or whole turn-key integrated systems



# SPECIALIZED IN SMALL TO MEDIUM-SIZE ORC SYSTEMS (30-550 kW<sub>E</sub>)

- Europe: 27 ORC systems in Italy and Germany
- Africa: 1 hybrid system in Tunis
- USA: 3 systems in Indiana, delivery Q4 2017
- South Korea: 1 ORC system, delivery Q4 2017

Among these, the first installed plants are operating non-stop since 2011



# WHY CHOOSE ZUCCATO ENERGIA?

- Several technological advantages
- Full consultancy, not just supply
- Ability to create custom systems
- Operational testing before delivery



#### Several Technological Advantages, including:







- √ High isoentropic efficiency of the turbine
- ✓ Ablility to operate even down to 50% partial load
  - → Output modulation according to available thermal power
- Extensive use of ceramic bearings
  - → High reliability, longer service life
- ✓ Direct-drive generator mounted on turbine shaft
  - → No gearboxes, no efficiency losses
- Custom-designed inverters for each model
  - → Maximum efficiency in energy conversion
- √ Flange-to-flange, containerizable skid-mounted system
  - → Maximum modularity and compactness
- ✓ Use of hot or overheated water as thermal vector fluid
  - → Less risks, lower costs and easier management
- ✓ Eco-compatible working fluid
  - → Non-toxic, non-flammable and ozone-friendly



#### All-Round Consultancy, not just ORC Module Supply

Zuccato Energia is not just a supplier of ORC modules: it is also able to analyze how to its systems may be applied to the client's reality and proceed from there to designing and supplying entire turn-key plants

- ✓ Carrying out feasibility studies;
- ✓ Correctly sizing thermal production/recovery systems (boiler / exchangers)
- Creating preliminary designs of the entire plant based on the most suitable of its ORC systems;
- ✓ Integrating the new system with existing ones and sizing out the project both from the technical and financial standpoints;
- ✓ Supporting third-party system integrators chosen by the client, if it so prefers;
- ✓ Drawing up financial amortization estimates (business plans) in various scenarios.



#### **Ability to Create Custom Systems**

- Zuccato Energia does not just integrate systems: it also and above all designs and manufactures its own ORC modules, so it can offer standard, "off the shelf" systems as well as custom systems tailored to the user's needs.
- It is possible to perform different degrees of customizations, e.g:
  - ✓ Modifiying skid geometry to better fit it into existing spaces;
  - ✓ Containerizing the system, creating a weatherproof enclosure for outdoor installation or a soundproofed enclosure for residential area operation.
  - ✓ Tuning the working point of an "off-the shelf" system to meet particular temperature of thermal power needs;
  - Creating full-custom turbines and modules perfectly tailored to the available thermal power, temperature and environment.



#### **Operational Testing Before Delivery**



- ✓ Zuccato Energia is equipped with an internal test area designed as a testbench prova for its own systems
- ✓ Every single module undergoes extensive preliminary testing even before leaving the factory

- ✓ During preliminary testing in the presence of the client and/or its technicians the module is extensively tested in simulated operational conditions identical to those the ORC module will meet once installed on the client's premises
- ✓ The module is tested for flawless operation and full compliance to commissioned design parameters





# THE ZUCCATO ENERGIA RANGE OF PRODUCTS

- 5 product lines, more than 15 models
- Thermal power input from 350 to 3600 kW<sub>T</sub>
- Electric power output from 30 to 550 kW<sub>E</sub>
- Exploitable temperatures starting from 86°C
- Hot or overheated water as vector fluid
- Safe, environment-friendly working fluid

Turbine + Generator

> Control **Panels**



**Cooling Water** Output

**Cooling Water** Input

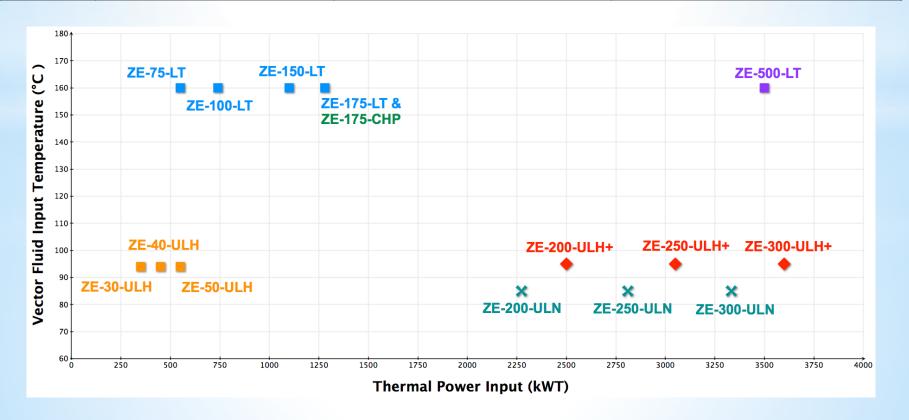
Hot/Overheated **Water Input** 

Heat **Exchangers**  Hot/Overheated **Water Output** 



#### **Thermal Power Requirements**

Series	Thermal Power Input	Electric Power Output	Thermal Energy Vector
ULH	350 550 kW <sub>T</sub>	30 50 kW <sub>E</sub>	Hot Water @ T≥95°C
LT	550 3500 kW <sub>T</sub>	75 550kW <sub>E</sub>	Overheated Water @ T≥160°C
ULH+	2500 1280 kW <sub>T</sub>	200 300kW <sub>E</sub>	Hot Water @ T≥95°C
ULN	2273 3333 kW <sub>T</sub>	200 300kW <sub>E</sub>	Hot Water @ T≥85°C
СНР	1280 kW <sub>T</sub>	175 kW <sub>E</sub> + 1157 kW <sub>T</sub> @ 80°C	Overheated Water @ T≥160°C







#### LT Series

LOW-TEMPERATURE
ORGANIC RANKINE CYCLE
(LT-ORC)

POWER GENERATION MODULES

VECTOR FLUID: OVERHEATED WATER (T ≥160°C)

Specifications	ZE-75-LT	ZE-100-LT	ZE-150-LT	ZE-175-LT	ZE-500-LT
Electric Power Output	75 kWe	100 kWe	150 kWe	175 kWe	561 kWe
Thermal Power Input	550 kWτ	740 kW⊤	1100 kW⊤	1280 kW⊤	3500 kWт
Vector Fluid Temperature		Input ≥160°C Output 140°C			In ≥160°C Out 145°C
Electric Efficiency	13,60%	13,50%	13,60%	13,60 %	16,00%
Condensation stage Thermal Dissipation	471 kW⊤	640 kW⊤	940 kW⊤	1075 kW⊤	2909 kW⊤
Condensation Stage Cooling Water Flowrate	8,49 kg/s	11,91 kg/s	13,14 kg/s	14,88 kg/s	86,88 kg/s
Condensation Temperature	In 32°C Out 40°C	Input: 26°C / Output: 36°C			In 32°C Out 40°C





#### **ULH Series**

LOW-TEMPERATURE
ORGANIC RANKINE CYCLE
(LT-ORC)
POWER GENERATION MODULES

**VECTOR FLUID:** 

HOT WATER  $(T \ge 94^{\circ}C)$ 

Specifications	ZE-30-ULH	ZE-40-ULH	ZE-50-ULH
Electric Power Output	30 kWe	40 kWe	50 kWe
Thermal Power Input	350 kW⊤	450 kW⊤	550 kWτ
Vector Fluid Temperature		Input ≥94°C / Output 86°C	
Vector Fluid Flowrate	10.20 Kg/s	13.40 Kg/s	16.42Kg/s
Condensation Stage Thermal Dissipation	310 kW⊤	390 kW⊤	470 kWτ
Condensation Stage Cooling Water Flowrate	14,81 Kg/s	18,65 Kg/s	22,46 Kg/s
Condensation Temperature		Input: 26°C / Output: 31°C	





#### **ULH**<sup>+</sup> Series

HIGH-POWER, LOW-TEMPERATURE
ORGANIC RANKINE CYCLE
(LT-ORC)
POWER GENERATION MODULES

VECTOR FLUID: HOT WATER (T ≥ 95°C)

Specifications	ZE-200-ULH+	ZE-250-ULH+	ZE-300-ULH+
Electric Power Output	200 kWe	250 kWe	300 kWe
Thermal Power Input	2500 kW⊤	3050 kW⊤	3500 kW⊤
Vector Fluid Temperature		Input ≥95°C / Output 80°C	
Vector Fluid Flowrate	39.68 Kg/s	48.41 Kg/s	57.14 Kg/s
Condensation Stage Thermal Dissipation	2266 kW⊤	2758 kW⊤	3249 kW⊤
Condensation Stage Cooling Water Flowrate	108,27 Kg/s	131.75 Kg/s	155.24 Kg/s
Condensation Temperature		Input: 26°C / Output: 31°C	





#### **ULN Series**

HIGH-POWER, LOW-TEMPERATURE ORGANIC RANKINE CYCLE (LT-ORC)
POWER GENERATION MODULES

- IDEAL FOR THE NAVAL SECTOR -

VECTOR FLUID: HOT WATER (T ≥ 95°C)

Specifications	ZE-200-ULN	ZE-250-ULN	ZE-300-ULN
Electric Power Output	200 kWe	250 kWe	300 kWe
Thermal Power Input	2273 kW⊤	2810 kW⊤	3333 kWт
Vector Fluid Temperature		Input ≥85°C / Output 80°C	
Vector Fluid Flowrate	108,24 Kg/s	133,81 Kg/s	158,71Kg/s
Condensation Stage Thermal Dissipation	2039 kW⊤	2518 kW⊤	2982 kW⊤
Condensation Stage Cooling Water Flowrate	97,42 Kg/s	120,29 Kg/s	142,48 Kg/s
Condensation Temperature		Input: 20°C / Output: 25°C	

### For More Information:



#### **Zuccato Energia Srl**

Via della Consortia 2 - Verona

Tel +39 045 83 78 570

Fax +39 045 83 78 574

info@zuccatoenergia.it - www.zuccatoenergia.it

info@zuccatoenergia.it - www.zuccatoenergia.it

### Thank you for your attention!